

Active Risk Manager Partner Types

Sword Active Risk maintains a wide variety of Partner relationships, but the common thread is proven expertise in the industry and in our software. Our Partners range in size from small firms to global organizations.

Our Program accommodates a large Partner eco-system that offers tools, resources, and competitive compensation plans. We focus our investments in areas that Partners have told us are most important, including: dedicated Partner management; sales and technical certifications; access to helpdesks, and much more.

Value Added Reseller (VAR) Partner

Our VAR Partners gain access to new markets, receive training, certifying them to deliver Active Risk Manager, as well as provide technical, product, and implementation best practices to their customers. With easy access to Active Risk Manager, they can deliver a complete Risk Management solution to their customers.

Technology and Content Partner

The Technology and Content Partner Program allows Partners to build and deploy their own solutions aligned to the Active Risk Manager platform.

Consulting and Implementation Partner

Sword Active Risk's industry-leading solutions are often implemented as part of a larger performance improvement or cultural change initiative. By leveraging our solutions and collaborating with our experts, Partners can benchmark their customer results — by using best of breed technology as a differentiator to improve risk maturity at all levels.

By leveraging the Active Risk Manager platform, Partners can provide powerful and scalable solutions, tools and business processes to lead their customers on a successful risk management journey. Partners also gain access to Active Risk Manager to configure and represent the desired framework and process they wish advocate to their client.

Introductory Consulting Partner

Without making the full commitment to becoming an authorized reseller, introductory consulting Partners earn monetary rewards when referring leads that result in software license sales.

By joining the Active Risk Referral Partner Program, Partners can generate license revenue for referring our industry leading risk management solutions to their network, including customers, partners and colleagues. To help them maximise the number of potential referrals they make, we offer product training, marketing collateral and full technical support.

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